



# Sara Pettes McWilliams Executive Search

KENT McWILLIAMS, INC.

## Capabilities

Capabilities are summarized below by industry and position filled.

### Representative Positions Filled:

#### *Human Resources Generalist:*

- SVP/VP HR
- Senior Director/Director HR
- Director ER/LR
- Manager
- Business Partner

#### *Leadership/Management Development:*

- VP
- Director
- Manager
- Executive Coach

#### *Organization Development/Effectiveness*

- VP
- Senior Consultant/Consultant, internal
- Senior Consultant/Consultant, external
- Performance Consultant

#### *Training/Learning:*

- VP
- Director
- Manager
- Instructional Designer/Technologist

#### *Sales Development/Effectiveness:*

- VP
- Senior Consultant, external
- Performance Consultant

#### *Staffing:*

- Director
- Manager

#### *Sales*

- Account Executive
- Business Development Manager
- VP Client Services

#### *Compensation:*

- Manager
- Senior Consultant, internal

#### *Other functions:*

- Chief Financial Officer
- Chief Operating Officer
- General Manager
- Marketing Director

### Industries Served:

Academic Institution  
Aerospace  
Assisted Living  
Business Services  
Consumer Products  
Distribution  
Energy  
Financial - Corporate  
Financial - Call Center  
Healthcare  
High-Tech Manufacturing  
Human Resources Consulting  
Information Services  
Internet/Start-Up  
Manufacturing  
Pharmaceutical  
Professional Services  
Real Estate Development  
Retail  
Telecommunications

We have successfully filled a wide variety of positions throughout the United States. At any given time, at least 80% of our assignments are with clients with whom we have previously worked.

Kent McWilliams Inc.  
72 Lamoree Road  
East Chatham, NY 12060  
518.392.0542

sara@saramcwilliams.com  
www.saramcwilliams.com